

Norfolk Southern Railway Company Testimonial

Southern Lighting is Norfolk Southern Energy Service's valued partner for all lighting retrofit projects. Southern lighting was selected over their competitors in an extensive best value competitive process that involved finalists performing lighting retrofits at similar rail yards. Southern Lighting's price, responsiveness and quality were head and shoulders above the field.

Additionally, in an environment of rapidly changing technology Southern Lighting provides turnkey practical, long view, value added solutions that maximize light quality while providing cost effective standard configurations that support future material sourcing support and maintenance. Southern Lighting is attuned to railway operations and tailors execution of each retrofit project to eliminate or minimize impact to railroad operations.

With over 60 yards completed I have received extensive feedback from safety committees and railway police departments attesting to improvements in worker safety and security. Southern Lighting understands railway safety standards and operations and has seamlessly blended in with the railway workforce. I have received positive feedback from terminal superintendents on the refreshing ease with which the lighting retrofit projects are accomplished.

Southern Lighting stands by their work and they have repeatedly demonstrated their commitment to exceeding Norfolk Southern Energy Services expectations.

Thank You,

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